



Advertising Sales Agent

Helping Hands (Hatfield, MA)

A promotional/print agency offering a unique and affordable way to market businesses while giving back to the needs of many.

Are you passionate and outgoing, have an awesome personality and love to help people? If you are a self-motivated individual who is driven to succeed and excited by closing deals, we want to hear from you!

Helping Hands, "www.lookwhosupports.com" is a rapidly growing company looking for the best Advertising Sales Agents in the Pioneer Valley. This is a commission based, part-time to full-time position with flexible hours. Immediate start date with warm leads provided, some cold calling required.

Responsibilities Include:

- Close sales and achieve monthly quotas as assigned
- Research accounts and generate interest with a positive attitude at all times
- Participate in team meetings and take responsibility for sales improvement initiatives and other assigned action items
- Conduct ongoing customer needs, analysis, and research of customer requirements
- Some travel required; must have valid driver's license and reliable transportation

Requirements/Qualifications:

- 2 years prior sales experience (highly preferred)
- Must possess strong communication and time management skills with excellent interpersonal skills
- Aptitude for problem solving and the ability to determine solutions for customers using a consultative sales approach
- Flexible style, perseverance, and interpersonal savvy
- Ability to work part-time to full-time schedule
- Be enthusiastic and self-motivated to reach sales goals
- Ability to take photos and work with marketing specialist
- Ability to close is a must
- Computer skills preferred

Compensation:

- High commission (to be discussed at interview)

To be considered, please email your resume along with a cover letter and 3 personal/business references to helphands413@gmail.com. Positions are limited. No walk-ins or calls. Recruiters, please don't contact this job poster.

Job Type: part-time to full-time

Salary: high commission

Job Location: Hatfield, MA